

JOBS & INTERNSHIPS

Employer Connections Fair

NEW EMPLOYERS EACH DAY • ALL STUDENTS WELCOME!

MOODY'S



 Microsoft



JSI Research & Training Institute, Inc.

Tues. & Wed.

Sept. 22-23, 2015

Noon-4pm Each Day

Hopkins Center



BAIN & COMPANY

Epic



 appnexus

**Illustria
DESIGNS**

HubSpot

Sponsored by the CPD with generous support from  **Fidelity**
INVESTMENTS

How to be Successful at the Fair



Before the Fair: *Do your homework!*

- **Choose 2-3 target employers.** Browse the fair directory in advance and highlight "must see" employers.
- **Spend a few minutes learning about your target employers.** Review their websites. Read their press releases.
- **Draft 2-3 questions that you would like to ask the employer representatives.**
- **Know your strengths and interests.** Be prepared to answer the question: "Tell me a little about yourself."
- **Decide on comfortable business casual attire to wear to the fair.**



At the Fair: *Strike up a conversation.*

- **Introduce yourself and start asking questions!** Don't wait for the employer to start talking.
- **Make a good impression.** Smile, use direct eye contact, offer a firm handshake and show enthusiasm. Share some highlights of your education or experience that you believe would be of interest to them.
- **Collect business cards.** Get contact information for the representatives you speak with at each booth.
- **Remember what you talked about.** Take notes on how and when to apply for jobs or internships.
- **Follow up.** Within 48 hours of the fair, email additional questions to representatives you enjoyed meeting and thank them for their time at the fair.



Feeling Lost?

- **Be curious.** Start a conversation with an organization that you don't know much about. You may be surprised what kind of remarkable opportunities they may have.
- **Talk to a member of the CPD.** We're always available to talk to you if you feel stuck or have a question.
- **Above all, relax and have fun!** This is an opportunity for you to explore and talk informally with alumni and employer representatives.

AMERICAN CIVIL LIBERTIES UNION OF NH

Career Field: Government, Public Policy

www.aclu-nh.org

Entry Level, Internship

The American Civil Liberties Union of New Hampshire is a nonprofit, nonpartisan organization of New Hampshire residents dedicated to defending the individual rights guaranteed in the Bill of Rights and the New Hampshire Constitution.

BLUE ENGINE

Career Field: Public Service, Teaching

www.blueengine.org

Entry Level

Blue Engine partners with public high schools serving low-income communities to prepare dramatically greater numbers of students for postsecondary success. At its core, Blue Engine recruits, trains, and supports Blue Engine Teaching Assistants – talented recent college graduates who provide individualized instruction and reduce student-to-instructor ratios to help students build the academic skills and mindsets required to succeed in college-level coursework.

BOSTON PREP

Career Field: Teaching

www.bostonprep.org

Entry Level

Boston Preparatory Charter Public School (BPCPS) is a 6-12th grade charter school located in Hyde Park, Massachusetts. The mission of BPCPS is to prepare students to succeed in four-year colleges and to embody, in thought and action, lifelong ethical growth. At BPCPS we believe that the success of our students is rooted in the countless decisions that are made by students and faculty every day. BPCPS has identified 6 essential reasons why our school and its students flourish: we hold high expectations for our students, we foster ethical growth, we have an invested, passionate student culture, we have an exceptional adult team, we offer a range of supports, and we ensure college persistence.

CARDIGAN MOUNTAIN SCHOOL

Career Field: Teaching

www.cardigan.org

Entry Level, Internship

Located 25 minutes from Hanover, the Cardigan Mountain School offers two employment opportunities. During the school year, we are a boarding school for boys in grades six through nine. We pride ourselves in understanding children at this great age and stage of development. We nurture both their academic achievement, and their physical, social, ethical, and personal growth. Our comprehensive approach to education provides just the right amount of structure with independence and challenge with support. We look to hire teachers and interns that are excited about middle school teaching in our residential environment. During the summer months, we use our lakeside campus to offer a boarding program for boys and girls in grades three through ten. We balance academic enrichment with traditional summer time fun. The same ethos behind the academic year drives our programming. We look to hire teachers, aspiring teachers, and athletes capable of coaching the middle-school level.

CARNEY SANDOE & ASSOCIATES

Career Field: Teaching

www.carneysandoe.com

Entry Level

A DartmouthCircles Employer: Carney, Sandoe & Associates is an educational recruitment firm that places teachers and administrators in private, independent and like-kind (charter, magnet, pilot and merit) schools across the nation. We have placed over 32,000 teachers and administrators in independent schools since 1977.

CITY YEAR

Career Field: Community Service, Teaching

www.cityyear.org

Entry Level

A DartmouthCircles Employer: City Year unites young people of all backgrounds for a year of full-time service, giving them the skills and opportunities to change the world. As tutors, mentors, and role models, these leaders make a difference in the lives of children and transform schools and neighborhoods across the United States with affiliates in South Africa and London, England. City Year is a proud member of AmeriCorps.

CLASSICAL CHARTER SCHOOLS

Career Field: Teaching

www.classicalcharterschools.org

Entry Level

Classical Charter Schools are high-performing public charter schools in the South Bronx. We maintain an uncompromising but purposeful structure that liberates teachers and scholars from distraction, transforming the classroom into an environment sharply focused on learning. Despite serving students typically deemed 'at-risk,' we consistently outperform over 90% of schools in both the state and the city and received "A"s on our Progress Report for three straight years. Founded in 2006, South Bronx Classical I serves Kindergarten to sixth grade and will grow up to eighth grade. South Bronx Classical II opened in 2013, currently serving Kindergarten and first grade, and will grow one grade per year through eighth grade. We seek mission-driven educators as we broaden our impact across the city.

GREEN CORPS

Career Field: Environment, Public Advocacy

www.greencorps.org

Entry Level

Green Corps is the non-profit Field School for Environmental Organizing, founded by leading environmentalists in 1992 to train environmental organizers. Our program includes intensive classroom training, hands-on experience running urgent environmental campaigns, and placement in permanent positions with leading environmental and social change groups.

HOLDERNESS SCHOOL

Career Field: Teaching

www.holderness.org

Entry Level

Holderness is a private co-educational boarding school nestled in the White Mountains of New Hampshire. Working at Holderness School is a way of life. Our faculty and staff share a common love for our beautiful setting, friendly community, and joyful, student body. Everyone—faculty, housekeepers, maintenance workers, health services providers, cooks, accountants—is a respected role model and community member. Our staff and faculty eat meals in the dining hall, work out in our athletics facility, enjoy our hiking, biking, and skiing trails, and spend time together outside of work.

IMPACT

Career Field: Government/Public Policy

www.weareimpact.org

Entry Level, Internship

Impact is a full-time, two-year commitment that's all about winning concrete, lasting change in our country. Our mission is to create timely, focused citizen action, energy and power – the kind it takes to make an impact on important issues – through campaigns run in targeted cities and states. We partner with Environment America, the Public Interest Research Groups (PIRGs) and Fair Share – well-established groups with solid track records on the issues. We currently employ campaign organizers in 25 states, working on national campaigns to reduce global warming pollution, restore Clean Water Act protections to America's streams, expand solar power in 12 states from Georgia to Maryland to Texas, end the overuse of antibiotics on factory farms, and empower small donors to counter the influence of big-money interests like Big Ag, Big Oil, and Big Pharma.

JAPAN EXCHANGE AND TEACHING (JET) PROGRAM

Career Field: Teaching

www.us.emb-japan.go.jp/JET

Entry Level

The Japan Exchange and Teaching (JET) Program is a Japanese Government-sponsored program to improve English language education and promote grass-roots level international exchange in Japan. JET is seeking candidates who will hold at least a Bachelor's degree by July 1, 2016, to live and work in Japan for one year as Assistant Language Teachers (ALTs) or Coordinators for International Relations (CIRs). Japanese language ability is not required for ALT positions. Candidates should have an interest in learning about Japan while sharing their own culture and enjoy working with children. The program requires a one-year commitment beginning in late July or early August. JET provides transportation to and from Japan and a salary of JY 3,360,000/yr. To participate in the JET Program in 2016, apply this fall!

JOHNS HOPKINS APPLIED PHYSICS LABORATORY (APL)

Career Field: Scientific Research

www.jhuapl.edu

Entry Level

The Johns Hopkins Applied Physics Laboratory (APL) is a national leader in scientific research and development, located midway between Baltimore and Washington, DC. We do research on government sponsored problems such as cyber security, space programs (we have mission control for the Pluto mission on our campus), homeland security (bio/chem/cyber), and design and development of prosthetic appendages.

JSI RESEARCH & TRAINING INSTITUTE

Career Field: Consulting, Health

www.jsi.com

Entry Level, Internship

JSI Research & Training Institute, Inc. exists to improve the health of underserved people and communities throughout the world, and to provide an environment where people of passion and commitment can pursue this cause. We work across a full range of public and community health areas, strengthening health systems to improve services – and ultimately, people’s health. We partner with our clients to develop flexible, innovative approaches that solve complex public health problems. Strong management systems make our program more effective, sustainable, and cost-effective.

LANDMARK SCHOOL

Career Field: Teaching

www.landmarkschool.org

Entry Level

Landmark School is a coeducational, private, residential high school for students with language based learning disabilities. We are situated twenty miles north of Boston on Massachusetts’ historic North Shore. With 310 students attending the high school, we are one of the largest and most highly respected schools for students with learning disabilities in the nation. Each student has average to above average intelligence, but also has a language based learning disability that has made education a very difficult process. Landmark takes pride in remediating (teaching) the basic skills while still immersing the student in a challenging curriculum and a full range of extracurricular activities. Landmark School teachers are passionate about creating a supportive learning community both in the classroom and in residential life.

MATCH EDUCATION

Career Field: Teaching

www.matcheducation.org

Entry Level

Match Education is a national education nonprofit, based in Boston. We operate a growing portfolio of high-performing and innovative urban charter schools. Our schools are widely recognized for their success in preparing low-income students for success in four-year colleges. We also train teachers for urban classrooms and operate a fully sanctioned graduate school of education. We seek to train the best rookie teachers in the country and, over time, to develop new insight into the nature of effective teaching and teacher training. Finally, we provide high-dosage tutoring to each of our students through the Match Corps, a post-graduate service fellowship for individuals interested in committing a year of service to inner-city schools.

NEW AMERICA FOUNDATION

Career Field: Advocacy, Communications, Health, Research & Analysis

www.newamerica.org

Entry Level, Internship

New America is a nonprofit, nonpartisan public policy institute that invests in new ideas to address the challenges facing the United States so that each generation will live better than the last. The Health Policy Program at New America is committed to achieving a high quality, economically sustainable health care system. The program aims to discover best practices in medicine and health and to communicate these practices to a broad audience, including policymakers, health care professionals, and health care consumers, through scholarly work, convening workshops, briefings, and conferences, and with original journalism. This position is located in the Office of Former Assistant Surgeon General of the United States, Rear Admiral Susan Blumenthal, M.D., M.P.A (ret.). Dr. Blumenthal is a Senior Fellow in the Health Policy Program at New America where she focuses on health reform, women’s health, obesity prevention, food insecurity, and global health.

NORTHFIELD MOUNT HERMON SCHOOL

Career Field: Teaching

www.nmhschool.org

Internship

Northfield Mount Hermon School is an independent, coeducational boarding school in western Massachusetts. NMH Summer Session provides quality educational programs that attract students and faculty from all over the United States and the world. We offer a variety of credit and enrichment courses that enable young people to explore ideas and talents they might not have time for during the school year. NMH Summer Session averages 250 students in grades 7-12 from more than 24 US states and 37 countries. One particular characteristic of our Summer Session student population is its diversity, and we are especially interested in hiring an equally diverse group of teaching interns.

PEACE CORPS

Career Field: Consulting, Community Development, Health, Project Management, Teaching

www.peacecorps.gov

Entry Level

The Peace Corps is one of the best international experiences you can get after college. Peace Corps is an international development agency established in 1961 by John F. Kennedy. All Peace Corps Volunteer programs are 27 months in length, including a 3 month training period, where you are given extensive cultural, language and technical training. Volunteers are highly motivated individuals that will serve in one of 62 countries. Volunteers must be U.S. citizens, have no dependents, and be at least 18 years of age in order to qualify for one of our program categories: Business, Health, Education, Information Technology, Community Development, Agriculture and Environment. Have the adventure of a life time and greatly enhance your resume. Hiring managers know that Returned Peace Corps Volunteers offer their organizations creativity, leadership, ethics, commitment and resourcefulness. Take the next step, learn more and apply. You never know, unless you apply!

STUDENT CONSERVATION ASSOCIATION

Career Field: Environment, Conservation

www.thesca.org

Internship

The Student Conservation Association (SCA) is a nonprofit organization that offers conservation internships and summer trail crew opportunities to more than 3,000 people each year. SCA members complete projects in every conservation discipline - from archeology to zoology - and everything in between. SCA is focused on developing conservation and community leaders while getting important work done on the land. Founded in 1957 to restore and protect America's public lands and preserve them for future generations, SCA remains committed to this goal today. SCA's mission is to build the next generation of conservation leaders and inspire lifelong stewardship of our environment and communities by engaging young people in hands-on service to the land.

SUCCESS ACADEMY CHARTER SCHOOLS

Career Field: Teaching

www.successacademies.org

Entry Level

Join our movement! At Success Academy, we make history every single day. Success Academy Charter Schools ranks in the top 1% in math and top 3% in reading among all New York schools. In addition, 100% of all scholars passed the 2014 science exam. We provide an exploration driven Pre-K - 12 curriculum focused on the whole child. Chess, art, and other specialized subjects bring excitement to the school day and foster a lifelong love of learning. Our communities are calling for more, and we are meeting this urgent demand with rapid expansion. Are you ready to join this movement and make an indelible mark on education reform across New York City?

TEACH FOR AMERICA

Career Field: Teaching

www.teachforamerica.org

Entry Level

Teach for America is the national corps of outstanding and diverse recent graduates of all academic majors who commit two years to teach in under-resourced urban and rural public schools. Our mission is to provide underserved students with committed, talented teachers while at the same time influencing the consciousness of the corp members themselves, who will grow into an ever-expanding force of lifelong education leaders and advocates. Nationwide, approximately 5,000 corps members are reaching 1,000,000 students. Our alumni, now numbering 40,000, are already starting schools, becoming principals, and working to influence education while pursuing careers in law, public policy, medicine and business.

U.S. ARMY HEALTHCARE

Career Field: Health

www.healthcare.goarmy.com

Entry Level

The US Army Healthcare Recruiting team is an organization that seeks motivated and qualified individuals looking to work in the healthcare field as professionals. We seek individuals who are willing to provide responsive and reliable health services, by providing direct care or in a support role; to improve readiness, save lives, and advance wellness in support of the Force, Military Families, and all those entrusted to our care.

URBAN TEACHER CENTER

Career Field: Teaching

www.urbanteachercenter.org

Entry Level

Four-year, alternative teacher preparation program that operates in the Baltimore/Washington, D.C. region. Each cohort participates in an intensive year-long residency, followed by a three-year teaching commitment in a high-need urban elementary or middle school. UTC's residents will be fully prepared to become highly competent teachers; in addition to the clinical experience, residents also enroll in a Master's of Education program that is directly relevant to the urban teacher. All UTC teachers are part of an unprecedented commitment to student performance: only those who can demonstrate that they can improve student learning will complete the program. Over time, our teachers will be among the most expert and results-oriented in the nation. For more information or to apply, visit us on the web at www.urbanteachercenter.org, or email admissions@urbanteachercenter.org.

WEDIKO CHILDREN'S SERVICES

Career Field: Counseling, Health, Social Work, Teaching

www.wediko.org

Entry Level, Internship

Wediko Children's Services is a non-profit organization created to help children at risk. The Wediko School was founded in 1989, and is based on Wediko's therapeutic Summer Program. Wediko's spectrum of psychological and educational approaches encourages self-knowledge, self control and the development of self esteem. The school offers residential, day, and independent living programs for boys between the ages of 10 and 20. Students who attend the school typically struggle with lagging self-control, inadequate social skills, and poor academic achievement as well as a variety of emotional, behavioral and learning disabilities. Wediko integrates individualized curriculum with language arts, mathematics, social studies, science, career education and fine arts. The Wediko School also offers social skills training, daily group meetings, individual therapy, comprehensive feedback systems, motivating incentive systems, and seasonal therapeutic horseback riding.

WORLDTEACH

Career Field: Teaching, Community Service

www.worldteach.org

Entry Level, Internship

WorldTeach provides opportunities for individuals to serve as volunteer teachers around the world, working to educate students in countries that would otherwise be unable to afford qualified teachers. By partnering with Ministries of Education and other organizations, we send 400 volunteers annually to schools and communities that have specifically requested our support. Since our inception in 1986 at Harvard University, we have placed over 7,000 volunteers throughout Asia, Latin America, Africa, Eastern Europe and the Pacific, providing volunteers with teacher training, language preparation, housing, a monthly stipend and field support. We empower them to affect lasting change in the community where they work, and to become responsible global citizens. WorldTeach is a registered 501 (c)(3) non-profit and Charity Navigator 4-star charity.

ALTMAN VILANDRIE & COMPANY

Career Field: Consulting

www.altvil.com

Entry Level, Internship

Altman Vilandrie & Company (AV&Co.) is a 100-person strategy consulting group that focuses exclusively on the telecommunications, media and technology (TMT) related sectors. As one of the only pure play TMT strategy consulting groups in North America, we assist clients in fast, high-impact, confident decision making. We enable clients to seize new opportunities, improve performance, and increase shareholder value within complex and converging industries. At Altman Vilandrie & Company, we made a calculated decision to focus exclusively on just a few industries – Telecom, Media and Technology. Why? We're passionate about these incredibly dynamic industries and love the challenge of constantly staying ahead of the ever-changing environment.

AMUNDSEN (AN IMS HEALTH COMPANY)

Career Field: Consulting, Health

www.amundsengroup.com

Entry Level

Amundsen (an IMS Health Company) provides strategy and analytics consulting services focused on commercial issues in the U.S. pharmaceutical & biotechnology industries. Our clients represent a cross-section of leading global Life Science companies. Our focus is to engage clients in transforming their commercial strategies to achieve the most profitable and sustainable growth opportunities. In December of 2013, Amundsen became part of the Consulting & Analytics practice of IMS Health, the world's leading information, services and health technology company -- dedicated to making healthcare perform better. Amundsen's main office is located in Burlington, MA, 15 miles north of Boston.

ANALYSIS GROUP, INC.

Career Field: Consulting, Finance, Health, Legal Services, Research & Analysis

www.analysisgroup.com

Entry Level, Internship

Analysis Group, Inc. provides economic, financial, and business strategy consulting to law firms, corporations, and government agencies. We have experience in a broad range of practice areas across a variety of industries, including finance and securities, intellectual property, antitrust, health care, growth strategy and innovation, insurance, energy, telecommunications, environment, and commercial damages. We work with top professors from leading institutions to create a bridge between current academic thinking and real business issues. We assist premier law firms with all aspects of litigation, including pretrial discovery, development of economic and financial models, preparation of testimony, and critique of opposing experts. We advise corporate and government clients on a range of business issues that require expert interpretation of economic and financial data, including financial planning, tax and transfer pricing issues, company and asset valuations, cost-effectiveness analyses, market analyses, and evaluation of mergers and acquisitions.

ANALYTICS OPERATIONS ENGINEERING

Career Field: Consulting

www.nltx.com

Entry Level, Internship

Analytics Operations Engineering, Inc. is an elite, Boston-based consulting firm that applies advanced quantitative methods to solve challenging operations problems. We produce bottom line results for our clients by improving productivity, lowering costs, increasing capacity and enhancing service levels. Founded in 1994 to help improve industrial competitiveness by implementing operations improvement techniques developed at the Massachusetts Institute of Technology, Analytics has grown to serve a wide variety of organizations throughout the world.

APPIAN

Career Field: Consulting, Engineering, Information Technology, Programming/Software Development

www.appian.com

Entry Level, Internship

A DartmouthCircles Employer: As the market leader in modern Platform-as-a-Service (PaaS) technology, Appian delivers a Work Platform that unites users with all their data, processes, and collaborations – in one environment, on any mobile device, through a simple social interface. Appian's Work Platform seamlessly integrates work automation with native mobile and social capabilities. Appian is available on-premise and in the cloud, with complete portability. More than 3.5 million users, from Fortune 100 companies to the mid-market and small businesses worldwide, trust Appian to power their critical business processes.

APPLIED PREDICTIVE TECHNOLOGIES

Career Field: Consulting

www.predictivetechnologies.com

Entry Level, Internship

Applied Predictive Technologies (APT) is a leading purely cloud-based predictive analytics software company. APT's Test & Learn software is revolutionizing the way Global 2000 companies harness their Big Data to accurately measure the profit impact of pricing, marketing, merchandising, operations, and capital initiatives, tailoring investments in these areas to maximize ROI. APT's client portfolio includes Walmart, Starbucks, Anheuser-Busch InBev, Walgreens, CVS, Subway, Victoria's Secret, Hilton, and many others. APT was founded in 1999 and funded in 2006 by Accel-KKR. In June 2013, APT received a \$100 million investment from Goldman Sachs.

APPLIED VALUE

Career Field: Consulting

www.appliedvaluegroup.com

Entry Level, Internship

Applied Value offers world-class management consulting services designed to enhance the financial value of a client's enterprise. With professionals in five offices around the world, Applied Value provides a comprehensive range of strategy, operations and engineering management services. We combine the in-depth expertise of a global advisor with the focus, attention and flexibility of a boutique consulting firm. Value creation is the goal of every assignment and the best measure of our success. Manufacturing, process industries and knowledge intensive service companies worldwide turn to Applied Value for creative solutions to complex business solutions. We employ a unique blend of rigorous and objective analysis, best practice and intense client involvement, all with an emphasis on achieving measurable results. We remain accountable for our work, often working with clients throughout implementation and always building client capability for sustainable growth.

BRATTLE GROUP (THE)

Career Field: Consulting, Environment, Finance, Research & Analysis

www.brattle.com

Entry Level

The Brattle Group provides consulting and expert testimony in economics, finance, and regulation to corporations, law firms, and governments around the world. We aim for the highest level of client service and quality in our industry. We are distinguished by our credibility and the clarity of our insights, which arise from the stature of our experts, affiliations with leading international academics and industry specialists, and thoughtful, timely, and transparent work. Brattle has been recognized as one of the top consulting firms to work for, ranking 7th overall – the highest among economic consulting firms – in the 2015 Vault Consulting 50. With a staff of over 250, we have offices in Cambridge, MA; New York, NY; San Francisco, CA; Washington, DC; London; Madrid; and Rome.

CANCER TREATMENT CENTERS OF AMERICA

Career Field: Consulting, Health

www.cancercenter.com/employment

Entry Level

A DartmouthCircles Employer: Cancer Treatment Centers of America (CTCA) is a private network of innovative cancer treatment hospitals with locations in Chicago, Illinois; Tulsa, Oklahoma; Philadelphia, Pennsylvania; Phoenix, Arizona. Driven by a vision to become the premier center for healing and hope for people living with cancer, CTCA provides care to patients by fighting their disease on all fronts. CTCA integrates traditional and leading-edge medical treatments and technologies with science-based supportive therapies such as nutrition, naturopathic medicine, mind/body, and pastoral care. CTCA and its employees believe in a philosophy of care that puts patients at the center of their care-- empowering them to make decisions and ensuring they are receiving the best available treatment.

CAPITAL GROUP COMPANIES (THE)

Career Field: Finance

www.capgroup.com

Entry Level

The Associates Program (TAP) is a global rotational program focused on developing future leaders at Capital Group. The program is comprised of six four-month assignments in a variety of departments and locations across the organization. Participants may also do a seventh rotation at a nonprofit organization of their choice, while paid by Capital. It's an extraordinary way to learn about yourself and your future career interests while exploring the world of financial services. A background in business or economics is NOT necessary, all concentrations are welcome. Capital Group is among the world's most experienced and respected investment management firms. We manage more than \$1trillion with over 7,000 associates in offices around the world. We are known to have a cultural that's typical of financial firms. Come and find out why.

CBPARTNERS

Career Field: Consulting, Health

www.cbpartners.com

Entry Level

CBPartners is a global consultancy committed to providing unparalleled strategic support to pharmaceutical companies, biopharmaceutical companies, medical device companies, and government health authorities. The firm has five practice areas: Pricing & Market Access; Value Demonstration; Portfolio Optimisation; Commercial Planning; Government Policy Advisory. The firm is headquartered in New York City, with offices in San Francisco, CA, London, England, and Shanghai, China.

CENTRAL INTELLIGENCE AGENCY

Career Field: Research & Analysis, Government

www.cia.gov

Entry Level, Internship

The CIA is an independent agency responsible for providing national security intelligence to senior US policymakers. The Director of the Central Intelligence Agency (D/CIA) is nominated by the president with the advice and consent of the Senate. The Director manages the operations, personnel, and budget of the Central Intelligence Agency. The CIA is separated into four basic components: the National Clandestine Service, the Directorate of Intelligence, the Directorate of Science & Technology, and the Directorate of Support. They carry out "the intelligence cycle," the process of collecting, analyzing, and disseminating intelligence information to top US government officials. In addition, the D/CIA has several staffs that deal with public affairs, human resources, mission innovation, protocol, congressional affairs, legal issues, information management, and internal oversight.

CLARION HEALTHCARE, LLC

Career Field: Consulting, Health

www.clarionhealthcare.com

Entry Level, Internship

Located in the heart of downtown Boston, Clarion Healthcare, LLC consults to clients in the life sciences industry. Our clients include both market leaders and emerging companies in the pharmaceutical, biotechnology and medical device/diagnostics arenas. We take a highly collaborative approach to our work and engage with all levels of the client organization. Senior executive clients consistently recognize our ability to frame critical issues, conduct rigorous analysis, and develop fact-based recommendations that provide lasting value. Founded in 2003, Clarion currently has about 30 employees.

CLEARVIEW HEALTHCARE PARTNERS

Career Field: Consulting, Health

www.clearviewhcp.com

Entry Level

ClearView Healthcare Partners is a premier strategy consulting firm based in Boston focusing on the life sciences. We provide worldclass strategic decision-making support across a diversity of business issues, informing actionable recommendations that allow companies to achieve their business goals. We pride ourselves on content expertise that enables in-depth analysis and strategic recommendations. We serve the life sciences industry, including firms in the biopharmaceutical, medical device, and diagnostic spaces. Our engagements range from corporate-wide and therapeutic area strategies to asset-specific assessments. We are a successful, growing firm seeking the most highly-qualified applicants. At ClearView, you will encounter an entrepreneurial environment, interact with a dynamic group of coworkers, and present to clients in critical business situations. Through your experience, you will develop a deep understanding of the biopharmaceutical industry and accumulate expertise, skills, and connections that will service as the foundation and springboard into your future career.

CORNERSTONE RESEARCH

Career Field: Consulting

www.cornerstone.com

Entry Level

Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. Our staff and nationally-prominent academic and industry experts provide clients with state-of-the-art analysis that has earned us a reputation for excellence and effectiveness.

DC ENERGY

Career Field: Finance

www.dc-energy.com

Entry Level

DC Energy is a proprietary trading firm that invests in the energy markets and other commodities. DC Energy was founded in 2002; today it and its affiliates have grown to over 70 investment professionals.. We are based in the Washington DC metropolitan area. DC Energy's competitive advantage is based upon a rigorous, quantitative analytical approach. Our team comprises exceptionally bright problem solvers who work together cohesively as a team to understand the fundamental value of commodities and identify opportunities for trading and investment. Together we have developed robust, proprietary economic frameworks enabling us to take positions across a diverse range of financial instruments and strike a prudent and efficient balance between risk and return.

DEAN & COMPANY

Career Field: Consulting

www.dean.com

Entry Level

Dean & Company is a highly quantitative, boutique strategy consulting firm with a unique mix of both traditional business strategy development and a range of investment advisory work; our clients include large corporations and private equity funds. We work with senior executives to dramatically and sustainably improve their company's performance, often in situations where they are facing new, complex, and unstructured problems or opportunities. Our fact-based, analytical, and hands-on approach, combined with our commitment to create actionable solutions and to work with our clients to see them through implementation, provides a compelling and unique value proposition.

DELOITTE CONSULTING

Career Field: Consulting

www.deloitte.com

Entry Level, Internship

The Strategy & Operations service area works with client senior management to help them in their efforts to make major decisions and implement improvements that dramatically increase their company's performance by focusing on "executable strategy" and by integrating industry and functional knowledge in corporate strategy, mergers and acquisitions, customer relationships, technology, financial management, supply chain, and operations. As a Business Analyst in our Strategy & Operations service area, you will work to help our clients in their efforts to solve challenging issues. This fast-paced atmosphere, coupled with a rotational program that typically involves at least four unique project experiences during your first two years, provides unparalleled exposure to unique opportunities. The learning curve can be quite steep at times, but the Business Analyst program will help you develop a broad set of skills to help discover and excel in whichever areas might interest you.

EF EDUCATION FIRST

Career Field: Business Development, Communications, Marketing,
Programming/Software Development, Sales

www.ef.com

Entry Level, Internship

A DartmouthCircles Employer: From Boston to London, Zurich to Shanghai, you'll find EF teams across the world working together to break down barriers of language, culture and geography. We develop products that have helped millions of people become global citizens through educational travel, language learning and academic degree programs. To continue to grow our culture of innovation, we're adding more entrepreneurial thinkers and passionate doers to make an impact, build great things, collaborate, travel the world, and pave a dynamic career path in global management, teaching, technology, sales and service.

FIDELITY BUSINESS CONSULTING

Career Field: Consulting

www.fidelity.com

Entry Level

Fidelity Business Consulting (FBC) is a 85 person consulting group within Fidelity Investments. The group's mission is to partner with senior Fidelity leadership teams (e.g. Office of the Chairman, Management Committee, Business Unit Presidents) as a trusted advisor to solve their most critical business issues. The primary areas of focus for the consulting practice are strategy development and operational improvement. Typical engagements involve identifying and launching growth initiatives, managing or facilitating cross-enterprise initiatives, or addressing difficult operational issues. In addition to its core mission of providing consulting services, FBC develops strong leadership talent to fill critical management positions across the firm.

FIDELITY MANAGEMENT AND RESEARCH COMPANY

Career Field: Finance

www.fidelity.com

Entry Level, Internship

Fidelity Investments is one of the world's largest providers of financial services, with assets under administration of over \$3.1 trillion, including managed assets of over \$1.4 trillion, as of June 30, 2010. Fidelity offers investment management, retirement planning, brokerage, and human resources and benefits outsourcing services to over 20 million individuals and institutions as well as through 5,000 financial intermediary firms. The firm is the largest mutual fund company in the United States, the No. 1 provider of workplace retirement savings plans, the largest mutual fund supermarket and a leading online brokerage firm.

GLGCareer Field: Account Management, Business Development,
Consulting, Research & Analysiswww.glg.it

Entry Level

GLG was founded fifteen years ago because we believed that the quickening complexity of the global economy – coupled with the emergence of the web – both necessitated and enabled constant, highly-tailored learning, in a variety of settings, for the world's top professionals. Today, GLG serves the world's leading investment firms, corporations, professional services firms, startups, and non-profits to help them solve their most complex operational and developmental challenges. We are the world's largest membership network for professional learning. Our network of over 375,000 thought leaders and practitioners includes business executives, scientists, academics, former public sector leaders and the foremost subject matter specialists. We pair our members thousands of times a week, worldwide, to teach and learn from one another, most often through one-on-one meetings. These conversations and meetings provide decision makers the timely, specific, and detailed insights they need to drive better business outcomes across sectors and around the world.

HEALTH ADVANCES, LLC

Career Field: Consulting, Health

www.healthadvances.com

Entry Level, Internship

Health Advances is a leading healthcare strategy consulting firm advising clients in the biopharma, diagnostic, device, and healthcare services sectors, as well as investors and non-profit organizations. Founded in 1992, Health Advances helps clients translate novel science and technologies into differentiated, high-value healthcare products using robust analytics and a deep base of experience.

INVESTOR GROUP SERVICES (IGS)

Career Field: Consulting

www.igsboston.com

Entry Level, Internship

Investor Group Services (IGS) is a boutique consulting firm that works with private equity firms, strategic acquirers and their portfolio companies across North America and overseas. We help our clients assess investment opportunities across most major sectors by providing them with the data-driven insights and analysis they need to make investments in middle market companies and industries.

KEPLER CANNON

Career Field: Consulting

www.keplercannon.com

Entry Level

Kepler Cannon is a New York City based boutique strategy consulting firm looking for high achievers with strategy experience at a leading consulting firm or a similar environment. At our firm, you will be able to hone your consulting toolkit with direct exposure to partners & senior clients, be part of a tight knit team, travel around the world to advise Global 1000 clients, and help build a modern strategy firm.

L.E.K. CONSULTING

Career Field: Consulting

www.lek.com

Entry Level

L.E.K. Consulting is a global management and strategy consulting firm that uses deep industry expertise and analytical rigor to help clients solve their most critical business problems. Founded 30 years ago, L.E.K. employs over 1000 professionals in 22 offices across Europe, the Americas and Asia-Pacific. L.E.K. advises and supports global companies that are leaders in their industries – including the largest private and public sector organizations, private equity firms and emerging entrepreneurial businesses. Areas of expertise include Life Sciences, Media & Entertainment, Retail & Consumer Goods, Private Equity, Aviation & Airports (Travel & Leisure), MedTech, Healthcare Services and Building & Construction. With a reputation for solving the most complex issues, L.E.K. helps business leaders consistently make better decisions, deliver improved business performance and create greater shareholder returns.

LOUIS DREYFUS COMMODITIES

Career Field: Finance

www.ldcommodities.com

Entry Level, Internship

From grain and sugar to biofuels and transportation, Louis Dreyfus has been an innovator since its founding in 1851. A privately held company, we consistently rank as one of the world's largest merchandisers of grains and oilseeds every year. With over 16,000 people doing business in over 53 countries, Louis Dreyfus is an international leader in agricultural commodities. We add value to the entire business process by analyzing and managing risk for our customers and partners. You'll find us processing, trading and merchandising various agricultural commodities. We also have an emerging worldwide presence in the expanding biofuels sector, including a leading position in the Brazilian ethanol market, and have recently built the largest biodiesel refinery in the United States. Our diversified global businesses are also significantly involved in the development and operation of commodity storage and processing facilities and in the ownership and management of ocean vessels.

M&T BANK

Career Field: Business Development, Finance

www.mtb.com

Entry Level, Internship

M&T Bank is one of the best performing regional banks in the nation today. Established in 1856, we are one of the 20 largest US based commercial bank holding companies. M&T Bank has assets of \$96.6b (as of 12/31/2014) nearly 700 branches, and over 15,000 employees throughout New York, Maryland, Pennsylvania, Connecticut, Washington DC, Virginia, West Virginia, New Jersey, Florida, and Delaware. With a longstanding tradition of careful and consistent management, we've generated positive earnings and capital as we continue to grow with a focus on the future.

MICROSOFT CORPORATION

Career Field: Engineering, Information Technology,
Programming/Software Development

www.microsoft.com/university

Entry Level, Internship

A DartmouthCircles Employer: No matter what your passion is, you'll find it here. Imagine the opportunities you'll have in a company with 127,000 employees in more than 100 countries, working on hundreds of products—spanning games, phones, developer tools, business solutions and operating systems. We work hard, but we value work/life balance, and each of us defines what that means to us. So why not explore what we do, where we do it, and what life is really like at Microsoft. You just might be surprised.

NERA ECONOMIC CONSULTING

Career Field: Consulting

www.nera.com

Entry Level, Internship

NERA Economic Consulting is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. We bring academic rigor, objectivity, and real world industry experience to bear on issues arising from competition, regulation, public policy, strategy, finance, and litigation.

NOMURA HOLDING AMERICA INC.

Career Field: Finance

www.nomura.com

Internship

Nomura provides investment and global market capabilities across the United States. The financial turmoil of 2008 gave us the opportunity to establish a pre-eminent position as a world-class global investment bank. This has involved adopting a new client-centric mode, enabling clients to draw on the expertise and resources of Nomura's franchise in a seamless way. At the same time, significant enhancements were made to our investment banking platform, global distribution, structuring expertise and product capabilities. And of course, in October 2008, Nomura acquired the Lehman Brothers' Asian and European franchises.

OLIVER WYMAN

Career Field: Consulting

www.oliverwyman.com

Entry Level, Internship

With more than 2,900 professionals in over 40 cities around the globe, Oliver Wyman is an international management consulting firm that combines deep industry knowledge with specialized expertise in strategy, operations, risk management, organizational transformation, and leadership development. The firm helps clients optimize their businesses, improve their operations and risk profile, and accelerate their organizational performance to seize the most attractive opportunities.

PARTHENON GROUP (EY)

Career Field: Consulting

www.parthenon.ey.com

Entry Level, Internship

Parthenon combined with Ernst & Young LLP on August 29, 2014. Parthenon is a leading advisory organization focused on strategy consulting. We are committed to combining our unconventional thinking with our clients' smarts to deliver actionable strategies. In today's complex business landscape, creativity has become a necessary ingredient for sustained success. Together with EY, we have an ideal balance of strengths – deep and concentrated skills with broad executional capabilities, intimate client relationships with larger networks of support, and proven processes along with a progressive spirit – to unlock opportunity for our clients, amplify the impact of our strategies, and make Parthenon the global advisor of choice for business leaders.

PUTNAM ASSOCIATES, INC.

Career Field: Consulting

www.putassoc.com

Entry Level, Internship

Putnam Associates is a premier strategy consulting firm serving biopharmaceutical, diagnostics, medical device clients, and the private equity / venture capital community. For over 25 years, we have offered objective, high impact strategic advice and analytical services, helping to support clients in crucial business decisions at all stages of the product and franchise lifecycle.

PUTNAM INVESTMENTS

Career Field: Finance

www.putnam.com

Entry Level, Internship

Founded in 1937, Putnam Investments is a global money management firm with 75 years of investment experience. At the end of January 2015, Putnam had \$155 billion in assets under management, with mutual fund and institutional client assets across equity, fixed income, global asset allocation, and alternative investment strategies. Our commitment to innovation, proprietary research, and risk management distinguishes our approach to investing. With offices in Boston, London, Frankfurt, Tokyo, Beijing, Singapore, and Sydney, our global presence is united by our collaborative investment culture and singular focus on our clients' objectives.

RSG

Career Field: Consulting, Environment, Software Development

www.rsginc.com

Entry Level

RSG creatively applies state-of-the-art data modeling and analytics to transportation planning, market strategy, environmental management, and custom software development, helping organizations make critical decisions with confidence. Since our founding by professors in 1986, RSG has provided actionable insights through the skilled application of innovative techniques and tools to serve a broad portfolio of public and private sector clients locally, regionally, nationally and internationally. RSG is a 100% employee-owned company with an award-winning culture recognized by the Families and Work Institute, Society for Human Resource Management, and the Great Place to Work Institute®. We offer employees excellent benefits, flexible hours, a commitment to creating a sustainable workplace, and opportunities for advancement, and are an equal-opportunity/affirmative-action employer.

SIMON-KUCHER & PARTNERS

Career Field: Consulting

www.simon-kucher.com

Entry Level

Over the last 30 years, Simon-Kucher & Partners has helped more than 100 of the Global Fortune 500 companies address their strategic and marketing challenges. We are regarded as the world's leading pricing advisor and thought leader. We focus on Smart Profit GrowthSM by helping clients grow their top-line. Globalization is a core element of our goals and strategy. Today we are an international and multilingual team of over 700 full-time employees from diverse academic and professional backgrounds in 29 offices across the US, Europe, Asia Pacific, and South America. In 2015 we opened a new U.S. office in Atlanta.

STARWOOD CAPITAL GROUP

Career Field: Finance

www.starwoodcapital.com

Entry Level, Internship

Starwood Capital Group is a private investment firm with a primary focus on global real estate and energy and 12 offices around the world. Since its inception in 1991, the firm has raised almost \$28 billion of equity capital and currently has \$37 billion in assets under management. Over the past 23 years, Starwood Capital has acquired more than \$55 billion of assets across virtually every real estate asset class. The firm also has extensive public market experience, having led IPOs for seven companies with almost \$46 billion in public market capitalization.

STATE STREET CORPORATION

Career Field: Consulting, Finance

www.statestreet.com

Entry Level, Internship

State Street is a leading financial services provider serving some of the world's most sophisticated institutions. We offer a flexible suite of services that spans the investment spectrum, including investment management, research and trading, and investment servicing. State Street's singular focus on serving the needs of institutional investors is one of its key competitive differentiators. With US\$22.4 trillion in assets under custody and administration, and US\$1.9 trillion under management as of June 30, 2012, State Street is an industry leader and innovator — setting standards with new products and services, and expanding the depth and breadth of client relationships.

TRINITY PARTNERS

Career Field: Consulting, Health

www.trinitypartners.com

Entry Level

Trinity Partners, LLC ("Trinity") is a leading life sciences consulting firm specializing in the pharmaceutical, biotech and medical device industries. We work with companies around the globe who are leaders in their markets, ranging from large-cap institutions to venture-backed start-ups. Our case work spans topics including long-term commercial strategy, mid-term tactical design and short-term operational implementation. At Trinity, our vision is to become the gold-standard partner for our clients by delivering innovative insights and cutting-edge solutions across all types of commercialization issues. Our core capabilities include strategic marketing and planning, brand tactics, launch strategy, licensing and acquisition due diligence, market analytics, sales force optimization and other work pertaining to the successful commercialization of products in the life sciences. The company consists of approximately 80 employees and is headquartered just outside of Boston, MA with offices in New York City.

U.S. STATE DEPARTMENT

Career Field: Government, Foreign Affairs

www.state.gov

Entry Level, Internship

The State Department is the premier foreign affairs agency of the United States. U.S. diplomats pursue the foreign policy interests of our country and represent the American people overseas. We look forward to meeting Dartmouth students to discuss opportunities in the Foreign Service and Civil Service.

WAYFAIR

Career Field: Marketing, Programming/Software Development,
Research & Analysis

www.wayfair.com

Entry Level, Internship

Wayfair, founded in 2002, is the largest online-only retailer of home furnishings and house wares in the United States. Wayfair is privately held and has raised over \$200 million from leading investors including Spark Capital, Battery Ventures, Great Hill Partners and HarbourVest Partners. The company owns and operates Wayfair, AllModern, and Joss & Main. Wayfair ended 2012 with over \$600 million in revenue and currently employs over 1,200 employees in offices located in Boston (HQ), Utah (Customer Care & Distribution), Kentucky (Distribution), the U.K, Germany, Ireland and Australia. Wayfair is #16 on the Forbes list of America's Most Promising Companies, has previously been named Private Company of the Year by Mass Technology Leadership Council, and selected by Glassdoor.com as a Top Company To Work For and Top Company For Well Balanced Life. It's a great time to join and help build the next great ecommerce company! Wayfair is located in the Back Bay section of Boston, MA.



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AMUNDSEN

Amundsen (an IMS Health Company) offers strategy and analytics consulting services to the U.S. pharmaceutical industry. We are looking for creative, thoughtful individuals who can help us tell a story with data – and solve our clients' most challenging problems. Amundsen's culture allows for our college graduates to have more interaction with senior consulting professionals, as well as greater client access.

Please stop by our table at the Career Fair on Tuesday, September 22nd and learn more about our career opportunities at Amundsen.

To view our open positions visit: www.imshealth.com/careers

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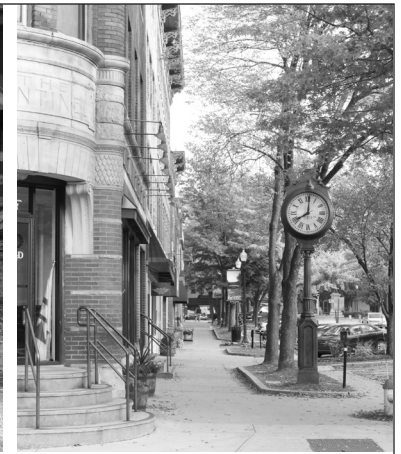
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Bank of America and its affiliates consider for employment and hire qualified candidates without regard to race, religion, color, sex, sexual orientation, gender, gender identity, age, national origin, ancestry, citizenship, protected veteran or disability status or any factor prohibited by law, and as such affirms in policy and practice to support and promote the concept of equal employment opportunity and affirmative action, in accordance with all applicable federal, state, provincial and municipal laws.

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Choose your path.

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Learn from our leaders.

Beyond management skills, you will have a unique opportunity to develop a network of mentors and peers, and will develop a well-rounded perspective, critical to effective communications and leadership, that contributes to a successful business strategy.

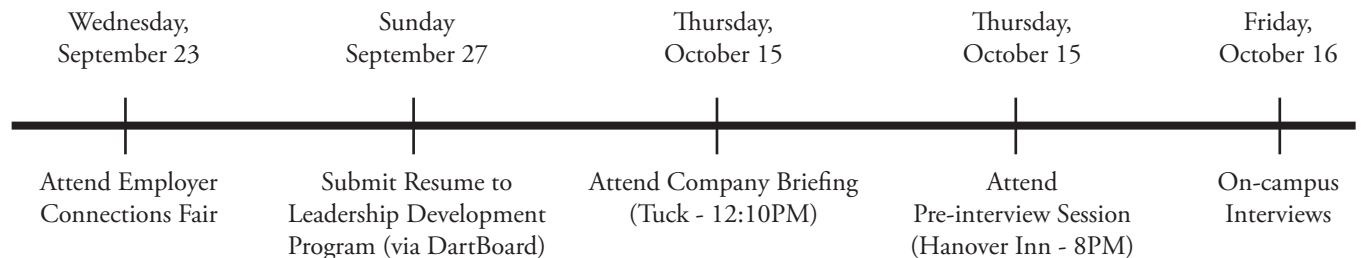
2015 Employer Connections Fair Expected Attendees

Kelsey Noga
Talent Acquisition
KNoga@cswg.com
603-354-7450

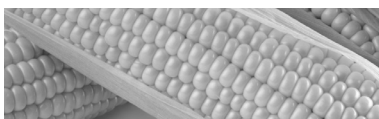
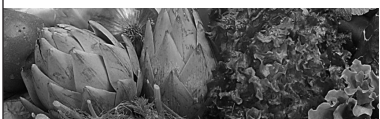
Emily Zhu – Dartmouth '14
Leadership Development Program '14
Current: LDP
EZhu@cswg.com

Robert Krattiger – Dartmouth '11
Leadership Development Program '11
Current: Program Manager, Symbotic
RKrattiger@symbotic.com

NEXT STEPS



C&S Wholesale Grocers, Inc., based in Keene, NH, is the largest wholesale grocery supply company and one of the top 10 largest privately held companies in the U.S. We are known for leading edge technology and supply chain solutions, and are positioned for explosive growth. Among our customers are many of America's best known companies, including Stop & Shop, BI-LO/Winn-Dixie, Safeway, and Target. We are committed to our good corporate citizenship and to giving back to our communities.





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September 22 and apply
through Dartboard by
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EMPLOYER CONNECTIONS FAIR

Wednesday, September 23, 2015

12:00pm – 4:00pm

Alumni Hall


Centerview Partners is a leading independent investment banking and advisory firm. The firm provides advice on mergers and acquisitions, financial restructurings, valuation, and capital structure to companies, institutions and governments.

We pride ourselves on providing an environment perfectly-suited to nourishing and developing talent. Upon joining the firm, Analysts receive training from senior bankers, followed by on-the-job learning and experience working on live projects in client-facing situations. As a result, they quickly develop the skills and knowledge necessary to conduct financial analysis and assist with day-to-day M&A execution.

Centerview Partners is seeking a select group of ambitious and passionate young professionals for our 2016 Summer Analyst Investment Banking program.

To learn more, please visit us at www.centerviewpartners.com.

Recent Transactions Include:




Time Warner Cable
Strategic advisor to Time Warner on its \$78.7bn merger with Charter Communications.
May 2015




Kraft
Heinz
Exclusive financial advisor to Kraft on its \$58bn merger with Heinz.
March 2015



Advisor to GE on its planned disposition of \$200bn of GE Capital assets.
April 2015



CVS Health
Omnicare
Advisor to Omnicare on its \$12.7bn sale to CVS Health.
May 2015



Panasonic
Exclusive financial advisor to Panasonic on its acquisition of ITC Global.
March 2015

Energy Future Holdings
Advisor to senior noteholders in the Chapter 11 restructuring of \$42bn of aggregate indebtedness.
Ongoing

INFORMATION SESSION: Tuesday, January 5, 2016 at the Hanover Inn – 9:00pm

ON-CAMPUS INTERVIEWS: Thursday, January 28, 2016

Apply via DartBoard by Tuesday, January 12, 2016



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For over 25 years, Putnam Associates has been providing strategic business and product advice to the top biopharmaceutical and medical device companies around the world. Putnam's exclusive focus on the challenges facing life sciences organizations offers a unique opportunity to develop strong client relationships and acquire extensive knowledge of this dynamic industry.

Please visit our table at the Career Fair on September 22nd to learn more about Putnam's career opportunities:

- Life Sciences Consultant (PhD/MD/Post-doctorate)
- Associate Consultant
- Summer Interns



- Business Outlook
- Firm Leadership
- Career Development

www.putassoc.com

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We also have a variety of **operational and non-instructional roles** available in our schools and at our central network office.

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SuccessCareers.org



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ALARM.COM

Career Field: Business Development, Programming/Software Development, Project Management, Sales, Engineering

www.alarm.com

Entry Level

Alarm.com is a leading technology provider of connected home services, powering over one million residential and commercial installations. Through its connected home platform, millions of people use Alarm.com to help protect and manage the things that matter most – their homes, families, and small businesses. Alarm.com connects a wide range of supported devices across the internet of things to provide an integrated connected home experience through an intelligent cloud-based services platform and easy to use mobile app. Alarm.com solutions are sold exclusively through a network of licensed and authorized Dealer Partners.

APPLIED PREDICTIVE TECHNOLOGIES

Career Field: Information Technology, Consulting

www.predictivetechologies.com

Entry Level, Internship

Applied Predictive Technologies is a leading purely cloud-based predictive analytics software company. APT's Test & Learn software is revolutionizing the way Global 2000 companies harness their Big Data to accurately measure the profit impact of pricing, marketing, merchandising, operations, and capital initiatives, tailoring investments in these areas to maximize ROI. APT's client portfolio includes Walmart, Starbucks, Anheuser-Busch InBev, Walgreens, CVS, Subway, Victoria's Secret, and many others. APT was founded in 1999 and funded in 2006 by Accel-KKR. In June 2013, APT received a \$100 million investment from Goldman Sachs.

APPNEXUS

Career Field: Marketing, Business Development, Consulting, Design, Engineering, Human Resources, Information Technology, Software Development

careers.appnexus.com

Entry Level, Internship

AppNexus is a technology company that provides trading solutions and powers marketplaces for Internet advertising. Its open, unified, and powerful programmatic platform empowers customers to more effectively buy and sell media, allowing them to innovate, differentiate, and transform their businesses. As the world's leading independent ad tech company, AppNexus is led by the pioneers of the web's original ad exchanges. Headquartered in New York City with 23 global offices, AppNexus employs more than 800 of the brightest minds in advertising and technology who believe that advertising powers the Internet.

ASHOKA

Career Field: Advocacy, Environment, Teaching, Health

www.ashoka.org

Entry Level, Internship

Ashoka: Innovators for the Public' is a global, non-profit association that supports special entrepreneurs (Ashoka Fellows) in Asia, Africa, Central Europe, and Latin America. Social entrepreneurs are individuals who possess innovative yet practical ideas to bring about far-reaching social change in such fields as the environment, education, health, human rights, and income generation. By providing these carefully selected individuals with a modest annual stipend and other support, Ashoka helps launch their careers and ideas. Ashoka's work is privately financed by individuals, volunteer chapters, foundations, and business entrepreneurs. It has no religious or political affiliations.

AVERO

Career Field: Hospitality, Information Technology

www.averoinc.com

Entry Level, Internship

Avero is the leading provider of web-based and mobile business intelligence and analytical applications for the hospitality industry. We help restaurateurs and finance operators drive revenue, improve profitability, provide a superior guest experience and outperform the competition. Avero's applications can be integrated seamlessly with any POS. We process more than \$21 billion in annual F&B transactions and have over 26,000 users in 47 countries, including many of the most renowned restaurants, casinos and hotels in the world. Headquartered in New York City with offices in Dallas, Las Vegas, Chicago and Singapore, the company is led by former hospitality professionals including CFOs, chefs, owners, sommeliers and operators.

AXIOM LEARNING

Career Field: Teaching

www.axiomlearning.com

Entry Level, Internship

Founded by Harvard alumni in the heart of Harvard Square, Axiom Learning is an innovative learning center focused on holistically developing students' potential for excellence through fully customized 1-on-1 instruction. Axiom Learning is hiring for full-time and part-time positions at all of our locations: Malaysia, the Boston area, and Los Altos, CA. We are looking for instructors with the ability to craft and apply customized lessons in one or more traditional subjects and other non-traditional subjects, such as executive functioning and college prep. This job position also includes collaboration with our Chief Academic Officer to help support other tutors, build a lesson bank, and continually evaluate the strength of our center. The ideal candidate will be passionate about teaching and learning, think creatively and critically about curricular improvements, cherish the opportunity to go off the beaten path pedagogically, and work well in a team.

BADGER MAPS

Career Field: Marketing, Information Technology

www.badgermapping.com

Internship

The Badger Map provides software to businesses that helps them make their field service and sales teams more efficient with their travel. The product allows users to map their customers, plan routes, find nearby leads, and coordinate with each other when they're on the go – either from a desktop computer or mobile device.

BEEPI

Career Field: Marketing, Business Development, Information Technology,
Engineering, Finance, Design

www.beepi.com

Entry Level

Beepi is a rapidly growing peer to peer used car marketplace based in Silicon Valley. We are a venture-backed peer to peer service focused on transforming automotive sales with radical transparency and delightful customer experiences.

BLACK DUCK

Career Field: Marketing, Programming/Software Development, Sales

www.blackducksoftware.com

Entry Level, Internship

Black Duck Software is a fun, rapidly growing company based in Burlington, Massachusetts, USA. Black Duck develops products and services to help companies manage their use of open source software.

CASPER

Career Field: Brand Management, Customer Service, Sales

www.casper.com

Entry Level, Internship

Casper is an award-winning sleep startup that launched with an outrageously comfortable mattress sold directly to consumers — eliminating commission driven, inflated prices. The critically acclaimed sleep surface was developed in-house by a team of product engineers with experience from IDEO, has a sleek design, and is delivered right to your door in a small, "how did they do that?" sized box. Casper is one of the fastest growing consumer brands of all time, launching in April 2014 and earning \$1M in revenue in its first 28 days. The company quickly struck a chord with consumers in a category that has stagnated for decades. In February 2015, it announced sales exceeding \$20M in its first ten months. The company raised a \$55M Series B investment led by IVP, bringing its total funding to \$69.95M.

COGO LABS

Career Field: Marketing, Programming/Software Development

www.cogolabs.com

Entry Level, Internship

Cogo Labs is an innovative web incubator in Cambridge's Kendall Square. We're at the cutting edge of computational advertising thanks to our team of exceptional engineers, researchers, and analysts. We leverage algorithms, combinatorial optimization, probability theory, and data mining to connect the right users to the right websites. We've incubated some of the Boston area's fastest growing companies. We're currently working on some big new projects, and need talented people to help them grow.

CONCUR TECHNOLOGIES

www.concur.com

Career Field: Business Development, Finance, Human Resources, Info Technology, Marketing

Entry Level, Internship

Concur is the world's leading provider of integrated travel and expense management solutions. Web and mobile-based, Concur's suite of award-winning travel booking, expense reporting and invoice processing solutions allow companies of all sizes to automate and optimize their business processes while providing actionable business intelligence and a rapid ROI. Our products are currently used in over a hundred countries and reach millions of employees worldwide.

DRAFTKINGS

www.draftkings.com

Career Field: Research & Analysis

Entry Level, Internship, Post Graduate Internship

DraftKings is a fantasy sports website where users compete in single day contests for cash prizes. With our headquarters in downtown Boston, we are reshaping the DAILY FANTASY SPORTS (DFS) industry. This is a unique opportunity to work at a well-funded but still small company experiencing explosive growth while inventing an industry. DraftKings has an enormous market opportunity to continue our growth!

EPIC

www.careers.epic.com

Career Field: Health, Information Technology, Programming/Software Development

Entry Level, Internship

As a worldwide leader in the development of software for healthcare organizations, Epic is driving change for an entire industry – one that affects the quality of life for everyone. Our team works with some of the nation's most respected healthcare organizations and collaborates with the best minds in medicine. The challenges we tackle on a day-to-day basis impact the lives of more than 180 million patients worldwide and 279,000 providers in the US alone, and we're committed to the common goal of improving healthcare. We're searching for smart, passionate people who want to achieve great things. If you want to be part of something truly important, consider a career at Epic.

EVERQUOTE

www.everquote.com

Career Field: Marketing

Entry Level

EverQuote.com (powered by AdHarmonics) is focused on developing a world class organization that values each and every member of its team as a critical contributor to our overall success. Our business is fast paced, profitable and driven by a culture of creativity, metrics and automation. The nature of our business offers each employee a unique opportunity to witness the impact their work has on our revenue and profits in near real-time on a daily basis. We seek team members who value independent thinking and are willing to take risks and make decisions quickly, measure the results of their decisions religiously and act on those results decisively.

GREEN D FUND

www.thegreendfund.com

Career Field: Research & Analysis

Internship

The Green D Fund is an angel fund investing in Dartmouth-led businesses. There are similar initiatives at other schools, and we believe it's time for Dartmouth alums to have such a fund. Dartmouth has a rich history of producing alums who create dynamic ventures. Increasingly, students, faculty, and administrations are comparing the entrepreneurial ecosystem of competing colleges. President Hanlon has stated that upgrading Dartmouth's ecosystem is a major priority of his tenure. The Green D Fund can make a meaningful contribution to that effort and, we hope, can become an important and enduring institution in the Dartmouth community.

IBM WATSON

Career Field: Sales, Information Technology

www.ibm.com/smarterplanet/us/en/ibmwatson

Entry Level

IBM Watson signals a critical turning point in the evolution of information technology. The era of cognitive computing, where computers can learn, reason and help us make better decisions, has arrived. We believe that the creativity of academic scientists, students, startup entrepreneurs and tech companies are required to fulfill the potential of cognitive computing technologies. That's why we created the Watson Ecosystem of organizations that share our goals. Watson technology is one of the most significant inventions in IBM's history. Along with mobile, social and big data analytics technologies, it's capable of transforming whole industries and improving the performance of the professionals who are essential to them.

ILLUSTRIA

Career Field: Design-Graphic or Creative, Sales

www.illustriadesigns.com

Entry Level, Internship

Co-founded by a Dartmouth alum, Illustria is the market leader in pioneering design on demand. We combine our subscription model with cloud technologies to make design accessible. Our members have included: World Wrestling Entertainment, Hubspot, BitTorrent, Citrix, Xerox, The Madeira School, and many more.

L2

Career Field: Consulting, Research & Analysis, Marketing

www.l2thinktank.com

Entry Level, Internship

L2 is a subscription-based business intelligence service that benchmarks the digital competence of brands. We provide our member brands with actionable, data-driven insights on their digital performance at a fraction of the cost of traditional consulting. We achieve this through our proprietary Digital IQ Index® research. L2 was founded in 2010 on the principle that a brand's digital competency is inextricably linked to shareholder value. L2 member brands and consulting clients include prestige brands ranging from Estée Lauder and the Four Seasons to Labelux Group and Procter & Gamble.

MOTUS

Career Field: Operations, Research & Analysis, Account Management

www.motus.com

Entry Level

Motus is a SaaS (software-as-a-service) company serving clients across a variety of industries in the rapidly evolving segment of mobile workforce management. We keep the mobile workforce moving via our mobile technology platform, integrating the daily administrative tasks of mobile workers into a single, easy to use, automated environment. Our clients range from many of the largest and most-recognized Fortune 500 brands to small businesses you've likely never come across. We believe in working smart, working happy and working healthy and we give our employees the tools necessary to make that possible. If you're ready to make a big impact – in your career and in the world – we'd love to hear from you.

NUFIT MEDIA

Career Field: Health, Information Technology, Marketing

www.nufitmedia.com

Entry Level

NuFit Media, Inc. is located in the heart of the entrepreneurial community in the Kendall Square area of Cambridge, MA. NuFit Media, Inc. is an Internet media company that uses data science and its portfolio of media properties to deliver targeted traffic to leading global brands. Our partners are leading global consumer packaged goods, health, fitness, and pharmaceutical companies. We use proprietary algorithms, world-class brainpower, and best-in-class partnerships to ensure our partners maximize the return on their marketing spend.

OPTORO

Career Field: Business Development, Information Technology, Finance, Marketing, Programming/Software Development, Research & Analysis

www.optoro.com

Entry Level, Internship

Recognized last year as one of the fastest growing companies in the country, Optoro is revolutionizing the retail industry. How? Every year, 10-15% of all inventory is returned or excess, which is a big problem for retailers. Optoro provides a better way for dealing with those goods through our proprietary software and ecommerce platform - built, designed, and launched in-house from our D.C. headquarters. Founded in 2008 [by two Brown graduates], we are venture-capital backed with an experienced management team, and we are looking for individuals with energy, passion, creativity, and a good sense of humor.

PERSONAL CAPITAL

Career Field: Marketing

www.personalcapital.com

Internship

The financial world is at a crossroads between the old brick and mortar institutions and a new digital frontier. Personal Capital is on a mission to disrupt this industry, leveraging technology to bring to everyone the kind of wealth management and advice only the wealthiest could afford. So what does that mean? We provide simple apps and honest advice.

VENTURE FOR AMERICA

Career Field: Business Development, Marketing, Project Management

www.ventureforamerica.org

Entry Level, Post Graduate Internship

VFA is a fellowship program for recent grads who want to learn how to build a business while making an impact. Fellows get training and spend two years in the trenches of a startup, learning on the job and becoming part of our close-knit network.

ZAGSTER

Career Field: Business Development, Consulting, Design, Marketing, Programming/Software Development, Engineering

www.zagster.com

Entry Level, Internship

Zagster is a venture-funded startup company based in Boston that designs, builds, and operates custom bike sharing programs for universities, corporate campuses, and downtown communities across the USA. We provide a complete bike sharing solution for our partners - including system design, installation, sharing technology, maintenance, rider support, and marketing services. Zagster's vision is to make access to bicycle transportation easy for any community. We are currently deployed in 29 states across America, with partners including Ohio State, Duke, Yale, Purdue, Samsung, Quicken Loans, and the cities of Cleveland, OH, and Albuquerque, NM.

ABERCROMBIE & FITCH CO.

Career Field: Brand Management, Business Development,
Buying/Purchasing, Marketing, Operations

www.bercrombie.com/careers

Entry Level, Internship

Abercrombie & Fitch is a global retail leader comprised of three lifestyle brands: Abercrombie & Fitch, abercrombie (kids) and Hollister Co. We market to the most aspirational customers by offering the highest quality, All-American, casual clothing. With more and more successful store openings around the world, A&F's Leadership Development Programs are focused on grooming the next leaders of our growing international business!

AGC PARTNERS

Career Field: Finance

www.agcpartners.com

Entry Level

AGC Partners is a national, emerging growth focused investment bank founded by seasoned growth sector specialists with experience at leading boutique and bulge bracket investment banks. The firm's strategy, business model and ownership structure are tailored for today's dynamic and competitive emerging growth capital markets. The company's full range of services focuses exclusively on emerging growth sectors, including technology (IT infrastructure, data center, information security, communications, semis and software), business services, digital media and clean tech.

ARTISAN HEALTHCARE CONSULTING

Career Field: Consulting, Health

www.artisan-consulting.com

Entry Level, Internship

Artisan Healthcare Consulting is a management consulting firm that provides strategic insights to healthcare product companies. We bring expertise in some of the most complex healthcare markets and in quantitative techniques to evaluate our clients' opportunities and performance. Artisan leadership has helped clients ranging from global pharmaceutical, biotechnology and device companies with billion dollar brands to emerging, venture backed organizations that are just beginning to evaluate how to commercialize or partner their products. We are founded on the belief that a consulting company should exceed expectations - every time.

AUDAX GROUP, PRIVATE EQUITY

Career Field: Finance

www.audaxgroup.com

Internship

Audax Group, founded in 1999, is a leading middle-market private equity firm with over \$2.5 billion in capital under management. Audax Private Equity is based in Boston and Menlo Park and has 50 investment professionals from diverse and complementary backgrounds, including top private equity, management consulting, and investment banking firms, as well as elite undergraduate institutions. Audax Group also has two debt funds - Mezzanine Debt and Credit Opportunities (senior debt) - located in its New York office with over 20 investment professionals. Audax Private Equity buys privately-held middle market companies with valuations ranging from \$25 million to \$300 million. Audax works with the acquired companies to help them improve the profitability of the business - through acquisitions, sales force expansion, product line or geographic expansion, and cost optimization. Audax typically holds its investments for 3-7 years with a focus on long-term sustainable value creation.

BAIN & COMPANY

Career Field: Consulting

www.bain.com

Entry Level, Internship

Bain & Company is a global business consulting firm with offices in all major cities. We help management make the big decisions: on strategy, operations, mergers & acquisitions, technology and organization. Bain was founded in 1973 on the principle that consultants must measure their success in terms of their clients' financial results. Companies that outperform the market like to work with us; we are as passionate about their results as they are.

BANK OF AMERICA MERRILL LYNCH

Career Field: Finance

www.bankofamerica.com

Internship

Whether you're raising capital in Mumbai or hedging currencies in Stockholm, the power of Bank of America's global connections means we can do more for our client than any financial institution. We understand the challenges our clients face around the world, and tap the full resources of our company to help them achieve their goals. Our Bank of America Merrill Lynch, Global Banking & Markets (GBAM) business includes Corporate & Investment Banking, Corporate Credit and Transaction Banking, Global Markets and Research. We provide services to middle-market and large corporations, government entities and institutional investors including mergers and acquisition advice, equity and debt capital raising, corporate lending, transaction banking, sales and trading in fixed income, commodities, currency and equities, risk management, research, and liquidity and payments management. We have the strength, resources and global capabilities for you to carve your future on your own terms.

BGB GROUP

Career Field: Health, Communications, Consulting, Marketing

www.bgbgroup.com

Entry Level

BGB is a medical communications agency that offers a wide range of services, including traditional pharmaceutical advertising and marketing, promotional medical education, and consulting services. We're hired as strategic consultants by our biopharmaceutical clients and are responsible for launching new brands, as well as expanding existing ones.

BROWN ADVISORY

Career Field: Finance

www.brownadvisory.com

Internship

Brown Advisory is an independent investment management and strategic advisory firm with over \$52 billion in client assets, based in Baltimore, MD and Washington, D.C. We have additional offices in Boston, MA, Chapel Hill, NC, London, UK, New York, NY, and Wilmington, DE. The firm's institutional and private clients are located in 50 states and 25 countries and are serviced by over 425 employees worldwide, all of whom are equity owners of the firm. Our ownership structure ensures that our interests remain aligned with those of our clients and that employee turnover is minimal.

C&S WHOLESALE GROCERSCareer Field: Business Development, Finance, Human Resources,
Operations, Salescampus.weselectthebest.com

Entry Level, Internship

A DartmouthCircles Employer: New England-based C&S Wholesale Grocers is a fast-growing, well-respected grocery distribution firm that occupies a leadership position within the U.S. food industry. The largest wholesale grocery firm in North America and the U.S.'s ninth largest privately held company. The company has increased sales by at least \$1 billion per year for each of the past seven years. We operate more than 50 major distribution facilities throughout the Northeast and the West Coast and have 16,500+ employees. We are committed to being the lowest cost and highest quality service provider in our industry. We achieve this through continuous improvement projects, the use of cutting-edge technology, and innovative human resource practices. To ensure that we can meet this challenge, we are seeking intelligent, highly motivated individuals looking to be part of a firm committed to being the best in its class.

CCS

Career Field: Consulting, Fundraising, Development

www.ccsfundraising.com

Entry Level

CCS maintains the largest and most experienced permanent staff in the field. Our professional team includes executive consultants and resident campaign directors, as well as research, marketing and communications, planned giving, and campaign support personnel.

CENTERVIEW PARTNERS

Career Field: Finance

www.centerviewpartners.com

Internship

Centerview Partners is a global investment banking advisory firm with offices in London, New York, Los Angeles, and San Francisco. Our firm is unique in that we take a "One Firm" approach to deliver unmatched and independent advice to all of our clients. We provide advice on mergers and acquisitions, financial restructurings, valuation, and capital structure to companies, institutions and governments. We also have a focus on strategic advisory, where we work with our clients in areas not traditionally covered by investment banking advisory services in areas where we act as a partner in discussing strategic, financial and operational issues. Since our founding in 2006, our advisory business has advised on over \$1 trillion worth of transactions. Our clients include over 20% of the 50 largest companies in the world by market capitalization, and we have been involved in many of the largest and most complex corporate situations and transactions.

CHARLES RIVER DEVELOPMENT

Career Field: Engineering, Information Technology

www.crd.com

Entry Level, Internship

Charles River Development is a front- and middle-office software solutions provider offering automated decision support, portfolio management, compliance, order and execution management, post-trade processing, and performance measurement, attribution, and performance risk. Charles River serves more than 300 clients in over 35 countries representing the institutional asset and fund management, wealth management/trust, alternative, insurance, pension fund and fund administration/custody markets.

CUSHMAN & WAKEFIELD

Career Field: Finance, Sales, Real Estate

www.cushmanwakefield.com

Entry Level

Cushman & Wakefield, the world's largest commercial real estate services firm, with over 11,000 employees worldwide, is looking for recent college graduates for a Professional Real Estate Program.

DIGITASLBI

Career Field: Brand Management, Consulting, Marketing, Research & Analysis

www.digitas.com

Entry Level, Internship

DigitasLBI is a global marketing and technology agency that transforms businesses for the digital age. We help companies decide What's Next ... and then we take them there. Across 40 offices in 25 countries, we have more than 6,000 digital experts working to enrich people's lives via our unique blend of strategy, creativity, media, and technology. Our skills and passions span insight, brand building, content creation and distribution, as well as the ability to help brands embrace the creative and technological change that is revolutionizing their businesses. We act as strategic partner to some of the world's most exciting companies across a wide range of industries. There are many things that make DigitasLBI unique, but if we had to choose one it would be our ability to connect data with storytelling to help make brands special, shareable, and ultimately more valuable wherever, whenever, and however people engage with them.

EDGEWORTH ECONOMICS

Career Field: Consulting

www.edgewortheconomics.com

Entry Level, internship

Edgeworth Economics is a boutique economic, financial, and quantitative consulting firm. We provide expert testimony and litigation consulting in addition to business consulting and data management services. Our clients include world-class law firms, Fortune 500 companies and government agencies, and we have worked on behalf of Samsung, Google, Bloomberg, and the NFL Players Association. Our expert team of economists, statisticians, and business and human resources professionals offers our U.S. and international clients a diverse background to provide innovative and thoughtful results. And, as a boutique firm, Edgeworth prides itself on being able to offer clients a business relationship attuned to their needs, making our work together an exceptional experience. Edgeworth Economics has office locations in Washington, DC, San Francisco, CA, and Los Angeles, CA.

ELI LILLY

Career Field: Marketing

www.lilly.com

Internship

At Lilly, we unite caring with discovery to make life better for people around the world. We are a global healthcare leader headquartered in Indianapolis, Indiana. Our 39,000 employees around the world work to discover and bring life-changing medicines to those who need them, improve the understanding and management of disease, and give back to our communities through philanthropy and volunteerism. We give our best effort to our work, and we put people first. We're looking for people who are determined to make life better for people around the world.

EMC

Career Field: Consulting, Information Technology

www.emc.com/college

Entry Level

EMC Corporation is a global leader in enabling businesses and service providers to transform their operations and deliver IT as a service. Fundamental to this transformation is cloud computing. Through innovative products and services, EMC accelerates the journey to cloud computing, helping IT departments to store, manage, protect and analyze their most valuable asset — information — in a more agile, trusted and cost-efficient way.

GLOBAL RESCUE LLC

Career Field: Health, Marketing, Operations, Research & Analysis, Sales

www.globalrescue.com

Entry Level, Internship

Global Rescue is a worldwide provider of integrated medical, security, intelligence and crisis response services to enterprise, government, and consumer clients. Founded in 2004 in partnership with Johns Hopkins Medicine, Global Rescue's unique operational model provides best-in-class services that identify, monitor, and respond to threats and emergencies. Global Rescue has provided medical, security, and evacuation support to clients during every globally significant crisis of the last decade, including: the Arab Spring; the Japanese tsunami; the Haitian earthquake; Georgia's invasion by Russia; and the Mumbai terrorist attacks. Global Rescue maintains redundant Operations Centers and office facilities in Boston, Massachusetts, Lebanon, New Hampshire; Islamabad, Pakistan; and Bangkok, Thailand.

HARVARD BUSINESS SCHOOL

Career Field: Research & Analysis

www.hbs.edu

Entry Level

Founded in 1908, Harvard Business School's mission to educate leaders who make a difference in the world is achieved in part by the extensive research effort that supports its MBA program, 3 doctoral programs, over 40 Executive Education programs, and HBS Publishing.

HILLSTONE RESTAURANT GROUP

Career Field: Hospitality, Operations

www.hillstone.com

Entry Level, Internship

A DartmouthCircles Employer: Hillstone Restaurant Group is a privately-held collection of upscale restaurants with 45+ locations in major cities across the country. Some of our more well-known operations are Gulfstream, Houston's, R+D Kitchen, and our newest location, East Hampton Grill. The uncompromising quality of our food, service, art, and architecture has set the standard in our industry for nearly three decades. Our secret? A progressive management culture unlike any in our industry, in which the craft of managing and developing people is as important as culinary arts itself.

HUBSPOT

Career Field: Marketing

www.hubspot.com

Entry Level, Internship

HubSpot is the world's leading inbound marketing and sales platform. Since 2006, HubSpot has been on a mission to make the world more inbound. Today, over 13,500 customers in more than 90 countries use HubSpot's software, services, and support to transform the way they attract, engage, and delight customers. HubSpot's inbound marketing software, ranked #1 in customer satisfaction by VentureBeat and G2Crowd, includes social media publishing and monitoring, blogging, SEO, website content management, email marketing, marketing automation, and reporting and analytics, all in one integrated platform. Sidekick, HubSpot's award-winning sales application, enables sales and service teams to have more effective conversations with leads, prospects, and customers. HubSpot is headquartered in Cambridge, MA with offices in Dublin, Ireland, Sydney, Australia, Portsmouth, NH and will soon be opening an office in Singapore. We have been recognized by Inc., Forbes, and Deloitte as one of the world's fastest-growing companies.

KEURIG GREEN MOUNTAIN

Career Field: Business Development, Engineering, Environment, Finance,
Information Technology

www.gmcr.com

Entry Level, Internship

As a leader in specialty coffee, coffee makers, teas, and other beverages, Keurig Green Mountain, Inc. is recognized for its award-winning beverages, innovative Keurig® brewing technology, and socially responsible business practices. Our company has inspired consumer passion for its products by revolutionizing beverage preparation at home and in the workplace. We support local and global communities by investing in sustainably-grown coffee, and by its active involvement in a variety of social and environmental projects. With a mission to have a Keurig® brewer on every counter and a beverage for every occasion, our multi-brand beverage and brewer portfolio is aimed at changing the way North Americans prepare and enjoy coffee and other beverages, both at home and in the workplace.

MAPS (MARKETING & PLANNING SYSTEMS)

Career Field: Marketing, Research & Analysis

www.mapsnet.com

Entry Level

MaPS (Marketing and Planning Systems) is a marketing research and strategic consulting firm in the Boston area looking to hire Research Analysts for immediate openings. We specialize in large-scale custom quantitative research to address strategic marketing issues for Fortune 100 clients. Our staff of over 70 has a wide range of experiences which provides an opportunity to learn across industries and consulting engagements. Significant opportunities for professional development exist, as we continue to grow.

MARKET METRICS LLC

Career Field: Research & Analysis

www.marketmetrics.com

Entry Level

Market Metrics is a leading market intelligence firm that uses a unique combination of primary market research and management consulting expertise to build meaningful, long-lasting relationships with senior executives at asset management firms and insurance companies. Each year Market Metrics conducts more than 25,000 in-depth surveys of financial advisors, brokers, research analysts, wholesalers, and gatekeepers. Leveraging this proprietary body of data, we help senior managers to better understand their competitive strengths and weaknesses, and how they can improve their relationships with customers and increase market share. Our clients work with Market Metrics because we provide both high-quality data on their business and a proven ability to help them analyze, internalize and discuss the real, strategic implications of that data. This unique combination has resulted in a business built on helping clients make informed decisions year after year that will improve their performance.

MCKINSEY AND COMPANY

www.mckinsey.com/usschools

Career Field: Consulting

Entry Level, Internship

McKinsey & Company, a global consulting firm with more than 84 offices in over 40 countries, is committed to helping clients make lasting and substantial improvements in their performance. We have helped leaders of companies, governments and nonprofit organizations worldwide address their greatest challenges for the last 75 years.

MIDDCORE

middcore.middlebury.edu

Career Field: Education, Counseling

Internship

MidDCORE is a mentor-driven, experiential-learning program that builds skills, creates opportunities, and expands networks for tomorrow's leaders and innovators.

MINDSTREAM ANALYTICS

www.mindstreamanalytics.com

Career Field: Consulting

Entry Level, Internship

MindStream Analytics is a fast growing Consulting and Managed Services company that can provide you with both career growth and intellectual challenge. With over a decade of experience in the analytics and Enterprise Performance Management space, MindStream Analytics works with many different types of companies to better optimize their financial processes and analytic capabilities through the use of best of breed financial and analytic software tools. At MindStream, we are geared towards providing clients with optimal financial and management analytic solutions through tier-1 EPM products. Come join us!

MM.LAFLEUR

www.mmlafleur.com

Career Field: Fashion

Entry Level, Internship

MM.LaFleur is fashion tech startup that sells clothing for purposeful women. The company creates luxury dresses and accessories using the same attention to detail as a high-end fashion house, produces all garments in New York City and sells via its proprietary e-commerce site, www.mmlafleur.com. The ethos is simple: to make the purposeful woman feel beautiful.

MOODY'S ANALYTICS

www.moodyanalytics.com

Career Field: Finance

Entry Level

Moody's Analytics helps capital markets and credit risk management professionals worldwide respond to an evolving marketplace with confidence. The company offers unique tools and best practices for measuring and managing risk through expertise and experience in credit analysis, economic research and financial risk management. By providing leading-edge software, advisory services, and research, including the proprietary analysis of Moody's Investors Service, Moody's Analytics integrates and customizes its offerings to address specific business challenges.

NORTHBRIDGE GROUP (THE)

www.nbgroup.com

Career Field: Consulting

Entry Level

The NorthBridge Group is a leading economic and strategic consulting firm serving the electricity and natural gas industries, including both regulated utilities and other companies active in the competitive wholesale and retail markets. Founded in 1992, we have approximately 25 consultants who serve a national client base from our office located just outside Boston in Concord, Massachusetts. We apply market insights, rigorous quantitative skills, and regulatory expertise to complex business problems, always seeking to preserve and build our clients' shareholder value. We work for senior executives, often the CEO, and maintain long-term client relationships. Our excellent reputation within the energy industries provides opportunities to work on clients' most important initiatives, and our blend of analytic and industry expertise enables us to provide exceptional value.

PEGASYSTEMS INC.

Career Field: Information Technology

www.pega.com

Entry Level, Internship

A DartmouthCircles Employer: Pegasystems develops strategic applications for sales, marketing, service and operations. Pega's applications streamline critical business operations, connect enterprises to their customers seamlessly in real-time across channels, and adapt to meet rapidly changing requirements. Pega's Global 500 customers include the world's largest and most sophisticated enterprises. Pega's applications, available on-premises or in the cloud, are built on its unified Pega 7 platform, which uses visual tools to easily extend and change applications to meet clients' strategic business needs. Pega's clients report that Pega gives them the fastest time to value, extremely rapid deployment, efficient re-use and global scale.

PRECISION FOR MEDICINE

Career Field: Consulting, Health

www.precisionformedicine.com

Entry Level

At Precision for Medicine, we help our pharmaceutical and life sciences clients innovate, develop, and commercialize next generation medical products. Backed by a diverse team of experts across the spectrum of the healthcare marketplace, we provide a comprehensive and integrated set of services that help accelerate research, enable market adoption, enhance patient outcomes, and realize the full commercial potential of new therapies and products. Precision brings expertise, technology, and project execution to support innovative, patient-centric solutions from discovery through commercialization. The company is headquartered in Bethesda, Maryland, with offices in Frederick, Maryland, Cambridge, Massachusetts, and Stamford, Connecticut.

PRIDE GLOBAL

Career Field: Finance

www.prideglobal.com

Entry Level, Internship

Pride Global is a private equity holding company headquartered in New York with operating and portfolio companies located in the United States, Canada, India and Brazil. Pride Companies are focused on a diverse array of industries including staffing, vendor management services, healthcare, contingent labor services, business process outsourcing and legal services.

RACEPOINT GLOBAL

Career Field: Communications, Creative and Graphic Design, Marketing

www.racepointglobal.com

Entry Level, Internship

Racepoint Global is an advanced marketing services agency that puts brands at the intersection of influence and action. Our powerful combination features the best in digital marketing, strategy, public relations and stakeholder communications. We start with a powerful story, then create, distribute, and activate content in places people naturally engage, affecting opinion, shaping perception, and driving decisions. To do this, we draw on a powerful network of earned and paid influencers, a deep partner network, and self-published, wholly-owned, and unbranded communities. Clients in technology, healthcare, life sciences, consumer, public policy and public affairs depend on Racepoint Global's unique approach to impact key outcomes. Time and time again, our approach drives better results for our clients.

SAP

Career Field: Consulting, Engineering, Info Technology, Project Management, Sales

www.sap.com

Entry Level, Internship

A DartmouthCircles Employer: SAP helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device, SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. We do this by extending the availability of software across on-premise installations, on-demand deployments, mobile devices, and in the cloud. We believe that the power of our people, products, and partners unleashes growth and creates significant new value for our customers, SAP, and, ultimately, entire industries and the economy at large. Our mission is to help companies of all sizes and industries to run better. Our vision is to help the world run better.

SILICON VALLEY BANK

Career Field: Finance

www.svb.com/careers/adp

Entry Level

For over 20 years, SVB Financial Group, a financial services company assisting emerging growth and mature companies in the technology, life science, private equity and premium wine markets, has provided innovative solutions to meet the unique financial needs of our clients. Headquartered in Santa Clara, Calif., SVB Financial Group offers our clients commercial, investment, merchant and private banking, as well as value-added services using its knowledge and networks. SVB serves over 11,000 clients around the world through 27 domestic offices, three international subsidiaries in the U.K., India and China, and an extensive network of relationships with venture capitalists in Asia, Australia, Europe, India and Israel. SVB Financial Group offers products and services specifically tailored to meet our clients' needs at every stage of corporate growth.

SPENCER STUART

Career Field: Consulting, Business Development, Research & Analysis

www.spencerstuart.com

Entry Level, Internship

Spencer Stuart is the leading privately held, global executive search consultancy. We are the advisor of choice among top companies seeking guidance and counsel on senior leadership needs, including executive recruiting, succession planning, organizational design and corporate governance. Our clients range across industries, from the world's largest companies to medium-sized businesses, not-for-profits and entrepreneurial start-ups. We operate out of 51 offices in 27 countries. Last year alone, Spencer Stuart conducted nearly 5,000 assignments around the world placing top corporate executives and board members of leading Fortune 500 companies.

STREAM REALTY PARTNERS

Career Field: Real Estate

www.streamrealty.com

Entry Level, Internship

Stream Realty Partners, L.P. is a national, commercial real estate firm with locations across the country. Stream's full-service offering covers the broad spectrum of leasing, management, development, construction, and investment sales services across the commercial and multifamily industry. In addition, Stream specializes in sourcing acquisition and development opportunities for the firm and its clients. Since its formation in 1996, Stream has grown from its two original partners to a staff of more than 550 real estate professionals nationwide. Stream currently has more than 120 million square feet of assignments across the nation; completes over \$1.6 billion in real estate transactions annually; and is considered one of the most active investors and developers in the real estate industry.

TRANSPERFECT

Career Field: Account Management/Planning, Business Development
Operations, Legal Services, Project Management, Sales

www.transperfect.com

Entry Level

TransPerfect is a family of companies providing global business services in over 100 languages. TransPerfect is headquartered in New York, with offices in over 70 cities on 5 continents. We provide a full range of language and business services including professional translation, interpretation, website translation, subtitling, voiceovers, multicultural marketing, diversity and inclusion consulting, and litigation support to multinational companies.

TREACY & COMPANY

Career Field: Consulting

www.treacyandco.com

Entry Level, Internship

Treacy & Company is a management consulting, research and venturing firm, founded by leading business strategist and former professor at the MIT Sloan School of Management Dr. Michael Treacy. The firm advises many of the world's largest and most successful companies on revenue growth, product innovation, behavior-based market segmentation, competitive strategy, operating model design, and customer value leadership.

TUCK SCHOOL OF BUSINESS

Career Field: Brand Management, Business Development, Consulting,
Finance, Marketing

www.tuck.dartmouth.edu/bridge

Internship, Post Graduate Internship

The Tuck Business Bridge Program® at the Tuck School of Business at Dartmouth College is an intensive, career-focused business program for sophomores, juniors, seniors, and recent graduates of liberal arts, science, and engineering undergraduate programs. The program provides students with a mastery of business essentials and practical, marketable skills. The Bridge Program is taught by the same top-ranked faculty who have made Tuck's MBA program a world leader. Our management courses include: financial accounting, marketing strategy, managerial economics, spreadsheet modeling and corporate finance. There now 3 different offerings from Tuck Bridge: Our traditional 4-week program, with two sessions held during the summer, as well as our 3-week accelerated programs, December Bridge at Dartmouth and Smith-Tuck Bridge, held at Smith College and open to high-achieving women from across the country.

UNITED STATES MARINE CORPS

Career Field: Military & Defense & Risk Management

www.marineofficer.com

Entry Level, Internship

The Marine Corps is looking for highly qualified college students and graduates to apply for an opportunity to attend Officer Candidate School during the Summer of 2016 and be a part of what Inc. Magazine calls "The best leadership-management training program in America." There are no service obligations to attend or apply, and the program is contractually non-binding. This is simply a summer internship and "try-out" to see if you have what it takes to lead Marines and test yourself mentally and physically. Those who successfully complete OCS and receive their degree are offered commissions as second lieutenants in the Marine Corps.

US NAVY OFFICER PROGRAMS

Career Field: Finance, Information Tech, Military & Defense & Risk
Management, Operations, Project Management

www.navy.com

Entry Level

Exciting, leadership careers. Become a commissioned officer and you will immediately receive management and leadership experiences as a Naval Aviator, Nuclear Propulsion Engineer, Intelligence Officer, Judge Advocate General and numerous other communities. The level of responsibility and authority you will receive will far exceed that offered by a private business. You will receive full medical and dental coverage, opportunity to travel, tax-free housing allowances and camaraderie. Qualifying juniors and seniors can earn a monthly income to help with school and living costs. There are also numerous graduate and law school opportunities. Positions are limited, below are competitive statistics: GPA: 3.3 or better, U.S. citizen, good health, physically fit, and extracurricular activities demonstrating leadership.

VANTAGE PARTNERS

Career Field: Consulting

www.vantagepartners.com

Entry Level

Vantage Partners is a boutique consulting firm dedicated to helping the world's leading companies improve the way they negotiate and manage their most strategic relationships (externally: with alliance partners, key suppliers, outsourcing providers and customers; and internally: across business units, geographies, and functional groups). We work with companies to build the processes, tools, and skills required for effectively negotiating and managing their portfolio of relationships, and also to help them improve individual relationships. Our work builds on 25 years of research at the Harvard Negotiation Project and over 20 years of consulting to Fortune 500 and Global 1000 companies.

WHITEWAVE FOODS

Career Field: Account Management/Planning, Brand Management,
Buying/Purchasing, Finance, Marketing

www.whitewave.com

Entry Level, Internship

With our pioneering Horizon, Silk, So Delicious, Alpro, Earthbound Farm and International Delight brands, WhiteWave Foods made alternative food choices mainstream, creating not just new categories, but also a new consumer mindset. Today, great-tasting, nutritious, innovative foods like ours are no longer the exception in grocery stores. Our company's history is rooted in the spirit and principles of small food. But The WhiteWave Foods Company has the scale and resources of big food, which allows us to bring better food to more people. Uniting the best of big and small also means maintaining constant focus on our environmental and social responsibilities. We work to reduce waste, water usage and greenhouse gas emissions throughout our operations, focusing on our plants and our company-owned farms. We are also champions for food security, lending our support to national hunger relief organizations and those that operate in our local communities.

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